Public Policy Holding Company, Inc. Announces Q3 2026 Financial Results

November 9, 2026

Continued Organic Growth and Expansion Through M&A; 2026 Guidance Reaffirmed

- **Nine-Month 2026 YoY revenue growth of 15.2% with organic revenue growth of 4.7%**
- **Completed two acquisitions during the quarter, with one more acquisition concluding post-period**
- **Net Debt as of September 30, 2026 of $21.4 million; post-period announced expansion of credit facility**
- **Full Year 2026 guidance reaffirmed**

WASHINGTON, DC, Nov. 09, 2026 (GLOBE NEWSWIRE) -- Public Policy Holding Company, Inc. ("PPHC," "Company," "Group") (Nasdaq: PPHC and AIM: PPHC.L), a leading global strategic communications provider offering a comprehensive range of advisory services in the areas of Government Relations, Corporate Communications, and Public Affairs, today reported unaudited financial results for the quarter ended September 30, 2026 ("Q3 2026") and for the nine months ended September 30, 2026 ("9M 2026").

Q3 2026 Financial Highlights

- Revenue increased 13.2% over Q3 2025 to $55.2 million
- Organic revenue growth of 5.1% over Q3 2025
- GAAP net income of $0.2 million, an improvement compared to the net loss of $7.4 million in Q3 2025, resulting from a $9.8 million non-cash bargain purchase gain on this quarter's acquisitions
- Adjusted EBITDA of $12.8 million, up 11.1% over Q3 2025, achieved at a 23.2% margin, reflecting incremental public company costs incurred following January 2026 U.S. IPO, and, to a lesser extent, a shift in business mix
- Adjusted Net Income of $10.7 million, up 8.7% over Q3 2025
- GAAP basic and diluted loss per share of $0.01, an improvement as compared to a loss of $0.45 per share in Q3 2025. GAAP net income is resulting in a GAAP net loss per share as a result of application of the two-class method, whereby the dividend declared on non-vested shares exceeded net income.
- Adjusted EPS, fully diluted of $0.33 compared to $0.36 in Q3 2025, reflecting the higher share count following January 2026 U.S. IPO

9M 2026 Financial Highlights

- Revenue increased 15.2% over 9M 2025 to $157.5 million
- Organic Revenue growth of 4.7% over 9M 2025
- GAAP Net Loss of $15.0 million compared to $23.8 million in 9M 2025
- Adjusted EBITDA of $36.2 million, up 9.9% over 9M 2025, achieved at a 23.0% margin
- Adjusted Net Income of $28.6 million, up 12.8% over 9M 2025
- GAAP Basic and diluted loss per share of $0.68 an improvement as compared to a loss of $1.51 per share in 9M 2025
- Adjusted EPS, fully diluted of $0.92 compared to $0.97 in 9M 2025, reflecting the higher share count following the January 2026 U.S. IPO
- Debt position of $39.8 million offset by cash of $18.4 million, resulted in a Net Debt position of $21.4 million compared to $38.5 million on September 30, 2025, due to proceeds of 2026 U.S. IPO and continued repayment of debt balances.

Adjusted EBITDA, Adjusted EBITDA margin, Adjusted EBITDA Incl. M&A expense, Adjusted net income, Adjusted EPS, fully diluted, Organic Revenue Growth and Adjusted Free Cash Flow, are non-GAAP financial measures, as defined and reconciled to the nearest related GAAP measure below.

Stewart Hall, CEO of PPHC, commented:

"PPHC delivered another strong quarter, with revenue increasing 13.2% and organic growth accelerating to 5.1%. Our Government Relations businesses performed particularly well, delivering double-digit revenue growth, substantial profit growth and robust margins. This performance demonstrates the strength of our underlying businesses and their ability to convert growing client demand into higher earnings.

"The performance reflects the benefits of our diversified platform, with particularly strong results in Government Relations, alongside continued execution of our growth strategy. During the quarter, we expanded our capabilities and geographic reach through the acquisitions of Tancredi and The Advocacy Partners, and we continued that strategic expansion following the period end with the acquisition of Reevemark.

"With a broad and diversified client base, lower year-on-year net debt and additional financial capacity, we remain focused on delivering consistent organic growth while selectively pursuing opportunities to strengthen the platform and create long-term value for shareholders."

Roel Smits, CFO of PPHC, Commentary and Financial Guidance:

"PPHC's nine-month performance reflects continued revenue growth, Adjusted EBITDA growth with margins stabilized and aligned with our prior guidance. We continue to manage the business back towards our 25% Adjusted EBITDA margin target as recently acquired businesses scale and as we absorb the first full year of U.S. public company costs. Alongside a focus on profitability, we also remain focused on investment in future growth as evidenced by the acquisition activity in Q3 and early Q4. With a strong balance sheet, and recently expanded debt facilities as announced on November 2, 2026, agreed with our partner Bank of America, recurring client relationships and a robust acquisition pipeline in North America, UK, and mainland Europe, we believe PPHC is well positioned to continue creating value for shareholders."

Reaffirms Financial Outlook

For full year 2026, PPHC is maintaining its guidance:

- Revenue in the range of $213 million to $216 million
- Adjusted EBITDA in the range of $48.5 million to $50.5 million, reflecting an adjusted margin between 22.5% and 23.5%
- Organic Revenue Growth of approximately 5%

This guidance includes the limited 2 months' contribution from the Reevemark acquisition (completed November 1, 2026) and continues to exclude the impact of any future acquisitions. The Company does not provide a reconciliation of forward-looking non-GAAP measures to the most directly comparable GAAP measures because the reconciling items, including acquisition-related charges, share-based accounting charges and changes in the fair value of contingent consideration, cannot be reasonably predicted without unreasonable effort.

Operational Highlights

PPHC continued to execute its growth strategy through complementary acquisitions, senior hires and the development of new capabilities across the Group:

- Completed the acquisition of Tancredi on July 1, 2026, adding financial, corporate and litigation communications expertise as the first member of TrailRunner Group, the Group's corporate and financial communications platform, and expanding international operations in London and Milan.

- Completed the acquisition of The Advocacy Partners on August 1, 2026, establishing PPHC's government-relations capabilities in Florida and strengthening its state-level presence across key U.S. markets.

- Following the period end, completed the acquisition of Reevemark on November 1, 2026, adding specialist corporate, financial, litigation and crisis communications capabilities as the second member of the TrailRunner group.

- Strengthened senior talent with significant new hires in Government Relations, Corporate Communications, and Public Affairs.

- FTP and Seven Letter were named to PRNEWS' Agency Elite Top 120, while professionals across the Group received individual recognition from Washingtonian, PRWeek and PRNEWS.

- Revenue diversification further enhanced with the top 10 Group clients representing 7.7% of revenue in 9M 2026 (9M 2025: 9.2%). Revenue mix by segment also diversified further, with the Corporate Communications & Public Affairs segment, the Group's second-largest reporting segment, growing to represent 35.5% of total revenue in 9M 2026 (9M 2025: 33.8%).

- PPHC's client base has grown to approximately 1,700 clients served in the last twelve months, including representations of approximately half of the Fortune 100 and many more via trade associations, reflecting continued high retention and new-business generation.

- The Group ended 9M 2026 with 484 employees (9M 2025: 451).

2026 Segment Results

- Government Relations Consulting revenue grew at 12.0% for 9M 2026, as compared to 9M 2025, as a consequence of continued organic growth of 6.7% in tandem with the acquisitions of Pine Cove Strategies, LLC ("Pine Cove") (completed July 11, 2025), WPI (completed April 1, 2026), and TAP (completed August 1, 2026). The margin of Segment Adjusted pre-bonus EBITDA increased by 3.0 percentage points to 47.2%, reflecting the consistent pricing of retainer contracts both at U.S. Federal and State level.

- Corporate Communications & Public Affairs Consulting revenue increased by 21.1% for 9M 2026, as compared to 9M

2025, driven by the impact of the acquisitions of TrailRunner International, LLC ("TrailRunner") (completed April 1, 2025), WPI (completed April 1, 2026), and Tancredi (completed July 1, 2026), while partially offset by a 0.9% organic revenue decline. The margin of Segment Adjusted pre-bonus EBITDA decreased by 2.5pts to 25.1% in 9M 2026, reflecting the inclusion of acquired revenues, representing operating margins that are lower than the Group's average, and reduced project volumes.

- Compliance and Insights Services continued its strong topline growth at 14.0% for 9M 2026, as compared to 9M 2025 (reported and organic) as a result of high renewal rates, price increases, and new client wins, reflective of a unique and high value-added offering. The margin of Segment Adjusted pre-bonus EBITDA was high at 48.9%, with the decline versus prior-year period primarily reflecting the Company's cost allocation structure for this segment rather than a change in its underlying profitability. The margin continues to benefit from strong pricing on subscription-based contracts and the increased use of technology in servicing clients.

Conference Call Webcast Information

PPHC management will host a conference call to discuss the Company's financial results today at 4:30 p.m. Eastern Time. The call will be led by Stewart Hall, Chief Executive Officer, Roel Smits, Chief Financial Officer, and Thomas Gensemer, Chief Strategy Officer.

Date: Monday, November 9, 2026

Time: 4:30 p.m. Eastern Time

Webcast: Participants may access the conference call via live webcast at https://edge.media-server.com/mmc/p/pkaeo8z7/

Dial-in: https://register-conf.media-server.com/register/BI779e286feb6c462e9f64ebe001de757a

A replay of the webcast of the conference call will be available on the Investor Relations section of the Company's website at investors.pphcompany.com.

This announcement contains inside information under the UK Market Abuse Regulation. The person responsible for arranging for the release of this announcement on behalf of the Company is Roel Smits, CFO.

About PPHC

Incorporated in 2014, PPHC is a global strategic communications platform that supports clients in enhancing and defending their reputations, advancing policy objectives, managing regulatory risk, and engaging with federal and state-level policymakers, stakeholders, media, and the public.

Engaged by approximately 1,700 clients over the last twelve months, including companies, trade associations and non-governmental organizations, PPHC is active in all major sectors of the economy, including healthcare and pharmaceuticals, financial services, energy, technology, telecoms and transportation.

With operations across the United States and internationally, PPHC's services include government relations, public affairs and corporate communications, research and analytics, digital advocacy campaigning, and compliance support. The Company's shares are admitted to trading on the Nasdaq Global Market and on AIM, a market operated by the London Stock Exchange, under the ticker symbol "PPHC".

For more information, visit www.pphcompany.com.

Financial Review

Certain monetary amounts, percentages and other figures included elsewhere in this earnings release have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables or charts may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

Adjusted Profit & Loss Statement

(Amounts in millions, except per share data)

	Three months ended September 30,				Nine months ended September 30,			
	2026	2025	$ Change	% Change	**2026**	2025	$ Change	% Change
Revenue	**$ 55.2**	$ 48.8	$ 6.4	13.2%	**$ 157.5**	$ 136.7	$ 20.8	15.2%
GAAP Net income (loss)	**0.2**	(7.4)	7.7	103.2%	**(15.0)**	(23.8)	8.8	37.0%
Adjusted EBITDA	**12.8**	11.5	1.3	11.1%	**36.2**	33.0	3.3	9.9%
Adjusted EBITDA margin	**23.2%**	23.6%	*(0.4) pts*		**23.0%**	24.1%	*(1.1) pts*	
M&A expense	**(0.9)**	(0.1)	(0.8)	(611.6)%	**(2.0)**	(0.4)	(1.6)	(387.0)%

Adjusted EBITDA incl M&A expense	**11.9**	11.4	0.5	4.2%	**34.2**	32.5	1.7	5.2%
Depreciation	**(0.1)**	(0.1)	(0.0)	(5.3)%	(0.2)	(0.1)	(0.0)	(5.3)%
Adjusted EBIT	**11.8**	11.3	0.5	4.2%	**34.1**	32.4	1.7	5.2%
Net interest	**(0.7)**	(1.0)	0.3	28.3%	(1.9)	(2.4)	0.4	18.7%
Adjusted EBT	**11.1**	10.4	0.7	7.2%	**32.1**	30.0	2.1	7.1%
Taxes	**(0.5)**	(0.6)	0.1	19.5%	(3.6)	(4.7)	1.1	23.8%
Effective tax rate	**4.2%**	5.5%	*(1.4) pts*		**11.1%**	15.5%	*(4.5) pts*	
Adjusted Net Income	**$ 10.7**	$ 9.8	$ 0.9	8.7%	**$ 28.6**	$ 25.3	$ 3.2	12.8%
Adjusted Net Income margin	**19.3%**	20.1%	*(0.8) pts*		**18.2%**	18.5%	*(0.4) pts*	
GAAP basic and diluted earnings per share	**$ (0.01)**	$ (0.45)	$ 0.44	97.0%	**$ (0.68)**	$ (1.51)	$ 0.83	55.2%
Adjusted EPS ($) (basic)	**$ 0.35**	$ 0.39	$ (0.04)	(10.4)%	**$ 0.98**	$ 1.03	$ (0.05)	(5.1)%
Adjusted EPS ($) (fully diluted)	**$ 0.33**	$ 0.36	$ (0.03)	(9.4)%	**$ 0.92**	$ 0.97	$ (0.04)	(4.5)%

Bridge from Adjusted to Reported Results

	(Amounts in millions, except percentages)							
	Three months ended September 30,				**Nine months ended September 30,**			
	2026	2025	$ Change	% Change	**2026**	2025	$ Change	% Change
Adjusted Net Income	**$ 10.7**	$ 9.8	$ 0.9	8.7%	**$ 28.6**	$ 25.3	$ 3.2	12.8%
Share-based accounting charge	**(7.2)**	(7.4)	0.2	2.1%	**(21.9)**	(22.2)	0.3	1.6%
M&A: Post-combination compensation	**(6.7)**	(4.0)	(2.7)	(69.0)%	**(13.7)**	(12.7)	(1.0)	(7.8)%
M&A: Gain on bargain purchase	**9.8**	—	9.8	—	**10.7**	—	10.7	—
M&A: change in contingent consideration	**(1.7)**	(2.3)	0.6	27.3%	**(8.8)**	(4.9)	(3.9)	(78.8)%
Long Term Incentive Program charges	**(2.8)**	(2.0)	(0.8)	(39.9)%	**(4.8)**	(4.6)	(0.2)	(3.6)%
Amortization intangibles	**(1.9)**	(1.6)	(0.2)	(14.5)%	**(5.0)**	(4.6)	(0.4)	(9.5)%
Other income, net	**0.0**	**—**	0.0	—	**0.0**	(0.0)	0.0	3,228.4%
GAAP net income (loss)	**$ 0.2**	$ (7.4)	$ 7.7	103.2%	**$ (15.0)**	$ (23.8)	$ 8.8	37.0%

Management reviews the progress and performance of its business on the basis of the Adjusted Net Income shown above. The items excluded from the Adjusted Net Income above, while included in our GAAP results, have been shown in the Bridge above. These excluded items principally reflect non-cash accounting items, while certain M&A related charges relate to consideration paid in prior or current periods, or payable in future periods, nor do they reflect management's view of the ongoing performance of the underlying business. Please refer to the section 'basis of preparation' for a discussion of each of the non-cash items excluded from Adjusted Net Income.

Revenue

	($ in millions, except percentages)					
	Three months ended September 30,					
	2026			**2025**		
	Revenue from acquisitions	Organic revenue	**Total revenue**	**Total revenue**	**Organic Revenue Growth[(1)]**	**Total Growth**
Government Relations Consulting	$ 2.4	$ 29.5	**$ 31.9**	**$ 27.5**	**7.5%**	**16.1%**
Corporate Communications & Public Affairs Consulting	1.6	17.9	**19.5**	**18.0**	**(0.8)%**	**8.1%**
Compliance and Insights Services	—	3.8	**3.8**	**3.3**	**16.3%**	**16.3%**
Total	$ 4.0	$ 51.3	**$ 55.2**	**$ 48.8**	**5.1%**	**13.2%**

	($ in millions, except percentages)					
	Nine months ended September 30,					
	2026			**2025**		
	Revenue from acquisitions	Organic revenue	**Total revenue**	**Total revenue**	**Organic Revenue Growth[1]**	**Total Growth**
Government Relations Consulting	$ 4.3	$ 86.4	**$ 90.6**	**$ 80.9**	**6.7%**	**12.0%**
Corporate Communications & Public Affairs Consulting	10.2	45.8	**55.9**	**46.2**	**(0.9)%**	**21.1%**
Compliance and Insights Services	—	10.9	**10.9**	**9.6**	**14.0%**	**14.0%**
Total	$ 14.4	$ 143.1	**$ 157.5**	**$ 136.7**	**4.7%**	**15.2%**

[1] Refer to the Non-GAAP Financial Measures section below for the Company's definition of Organic Revenue Growth.

	($ in millions, except percentages)							
	Three months ended September 30,				**Nine months ended September 30,**			
	2026	2025	$ change	% change	**2026**	2025	$ change	% change
United States	**$ 50.1**	$ 46.3	$ 3.8	8.2%	**$ 145.6**	$ 130.3	$ 15.3	11.7%
International	**5.1**	2.4	2.6	106.6%	**11.8**	6.3	5.5	86.5%
Revenue by geographic market	**$ 55.2**	$ 48.8	$ 6.4	13.2%	**$ 157.5**	$ 136.7	$ 20.8	15.2%

Percent of Revenue by Segment	**Three months ended September 30,**			**Nine months ended September 30,**		
	2026	2025	change	**2026**	2025	change
Government Relations	**57.8%**	56.3%	1.5 pts	**57.5%**	59.2%	(1.7) pts
Corporate Communications and Public Affairs	**35.3%**	36.9%	(1.6) pts	**35.5%**	33.8%	1.7 pts
Compliance and Insights Services	**6.9%**	6.7%	0.2 pts	**6.9%**	7.0%	(0.1) pts

Percent of Revenue by geographic market	**Three months ended September 30,**			**Nine months ended September 30,**		
	2026	2025	change	**2026**	2025	change
United States	**90.8%**	95.0%	(4.1) pts	**92.5%**	95.4%	(2.9) pts
International	**9.2%**	5.0%	4.1 pts	**7.5%**	4.6%	2.9 pts

Profit

Long-term Profit

	(dollars in millions)					
	FY 2022	**FY 2023**	**FY 2024**	**FY 2025**	**9M 2025**	**9M 2026**
GAAP Net loss	$ (15.0)	$ (14.2)	$ (24.0)	$ (39.0)	$ (23.8)	**$ (15.0)**
Adjusted EBITDA	$ 31.5	$ 35.4	$ 38.6	$ 45.4	$ 33.0	**$ 36.2**
Adjusted EBITDA margin	29.0%	26.2%	25.8%	24.3%	24.1%	**23.0%**
Adjusted net income		$ 26.5	$ 27.7	$ 36.6	$ 25.3	**$ 28.6**
Adjusted net income margin		19.6%	18.5%	19.6%	18.5%	**18.2%**

GAAP Net losses decreased from $23.8 million in 9M 2025 to $15.0 million in the nine months ended September 30, 2026, the loss itself resulting from a $21.9 million share-based accounting charge stemming from the 2021 London IPO and the treatment of acquisitions in our accounts, as visible in the change in fair value of contingent consideration and post combination compensation charges.

The $8.8 million reduction in net loss in the nine months ended September 30, 2026 was primarily attributable to the Company recognizing a $10.7 million bargain purchase gain in connection with the acquisitions in the nine months ended September 30, 2026, compared to no such gain recognized in the nine months ended September 30, 2025. Additionally, there was a favorable decrease in income tax expense of $1.1 million resulting from a one-time benefit that gave rise to the recognition of a deferred tax asset and a decrease in net finance costs of $0.4 million. These favorable changes were partially offset by an increase of $3.9 million in the change in fair value of contingent consideration, the result of a non-cash remeasurement of the acquisition-related

earn-out liabilities that were revised based on updated performance forecasts and valuation assumptions that occurred in 2025 Q4.

Adjusted EBITDA for the nine months ended September 30, 2026 was $36.2 million, up 9.9% or $3.3 million from the same period in 2025, achieved at a margin of 23.0%, close to the Group's historical performance, while reflecting the change in business mix with highly profitable Government Relations activities reducing in relative weight, incorporation of new U.S. public company costs, and certain technology investments.

Revenue and Profit by Segment

($ in millions)

	Three months ended September 30,			Nine months ended September 30,		
	2026	2025	% variance	**2026**	2025	% variance
Government Relations						
Revenue	**$ 31.9**	$ 27.5	16.1%	**$ 90.6**	$ 80.9	12.0%
Segment Adjusted pre-bonus EBITDA	**$ 15.4**	$ 11.5	33.5%	**$ 42.8**	$ 35.8	19.6%
Segment Adjusted pre-bonus EBITDA margin	***48.3%***	*42.0%*	*6.3 pts*	***47.2%***	*44.2%*	*3.0 pts*
Corporate Communications and Public Affairs						
Revenue	**$ 19.5**	$ 18.0	8.1%	**$ 55.9**	$ 46.2	21.1%
Segment Adjusted pre-bonus EBITDA	**$ 5.0**	$ 5.5	(9.4)%	**$ 14.0**	$ 12.7	10.2%
Segment Adjusted pre-bonus EBITDA margin	***25.5%***	*30.4%*	*(4.9) pts*	***25.1%***	*27.5%*	*(2.5) pts*
Compliance and Insights Services						
Revenue	**$ 3.8**	$ 3.3	16.3%	**$ 10.9**	$ 9.6	14.0%
Segment Adjusted pre-bonus EBITDA	**$ 1.8**	$ 1.8	(0.8)%	**$ 5.3**	$ 5.2	2.7%
Segment Adjusted pre-bonus EBITDA margin	***46.3%***	*54.3%*	*(8.0) pts*	***48.9%***	*54.3%*	*(5.4) pts*
Total						
Revenue	**$ 55.2**	$ 48.8	13.2%	**$ 157.5**	$ 136.7	15.2%
Segment Adjusted pre-bonus EBITDA	**$ 22.1**	$ 18.8	17.7%	**$ 62.2**	$ 53.7	15.8%
Segment Adjusted pre-bonus EBITDA margin	***40.1%***	*38.5%*	*1.6 pts*	***39.5%***	*39.3%*	*0.2 pts*
Non-allocated Corporate costs	**$ (4.8)**	$ (3.0)	(59.3)%	**$ (13.4)**	$ (9.6)	(40.5)%
Non-allocated Corporate costs % of revenue	***(8.6)%***	*(6.1)%*	*(2.5) pts*	***(8.5)%***	*(7.0)%*	*(1.5) pts*
Non-allocated Bonus	**(4.6)**	(4.3)	(6.7)%	**(12.5)**	(11.2)	(11.9)%
Non-allocated Bonus % of revenue	***(8.3)%***	*(8.8)%*	*0.5 pts*	***(7.9)%***	*(8.2)%*	*0.2 pts*
Adjusted EBITDA	**$ 12.8**	$ 11.5	11.1%	**$ 36.2**	$ 33.0	9.9%
Adjusted EBITDA margin	***23.2%***	*23.6%*	*(0.4) pts*	***23.0%***	*24.1%*	*(1.1) pts*
GAAP net income (loss)	**$ 0.2**	$ (7.4)	103.2%	**$ (15.0)**	$ (23.8)	(37.0) %

For a reconciliation between Adjusted EBITDA and GAAP net loss, see the *Adjusted Profit & Loss Statement* and the *Bridge from Adjusted to Reported Results*.

Segment Adjusted pre-bonus EBITDA increased from $18.8 million to $22.1 million in the three months ended September 30, 2026, and from $53.7 million to $62.2 million in the nine months ended September 30, 2026, driven by growth in Government Relations.

Non-allocated corporate costs went up from $3.0 million to $4.8 million in the three months ended September 30, 2026 and from $9.6 million to $13.4 million in the nine months ended September 30, 2026, as a result the building of a robust central platform for supporting our clients, the incremental U.S. public company costs stemming from the second listing, and the growing of our group of member companies. Also, external advisory costs increased as a consequence of these same factors.

Non-allocated bonus increased from $4.3 million to $4.6 million in the three months ended September 30, 2026 and from $11.2 million to $12.5 million in the nine months ended September 30, 2026, as a result of the growth in pre-bonus EBITDA.

Other

The Group's net finance costs for the three and nine months ended September 30, 2026 were $0.7 million and $1.9 million, respectively, as compared to 2025 of $1.0 million and $2.4 million, reflecting the decrease in debt on the Group's balance sheet as well as a modest decrease in interest rates.

The income tax expense accrual for the three months ended September 30, 2026 was $0.5 million on a net income before income

taxes of $0.7 million as compared to $0.6 million on a net loss before income taxes of $6.9 million in the three months ended September 30, 2025. Compared to Adjusted Profit before Tax, the charge represents an effective tax rate of 4.2% for the three months ended September 30, 2026, compared to a 5.5% effective rate in the three months ended September 30, 2025. The change was driven by structural and temporary differences between tax accounting and GAAP accounting, as well as temporary differences due to phasing of the tax charge across the year.

The income tax expense accrual for the nine months ended September 30, 2026 was $3.6 million on a net loss before income taxes of $11.4 million as compared to $4.7 million on a net loss before income taxes of $19.1 million in the nine months ended September 30, 2025. Compared to Adjusted Profit before Tax, the charge represents an effective tax rate of 11.1% for the nine months ended September 30, 2026, which represents an improvement over the 15.5% effective rate in the nine months ended September 30, 2025. The reduction was driven by structural and temporary differences between tax accounting and GAAP accounting, as well as temporary differences due to phasing of the tax charge across the year.

After interest and taxes, the Group's Adjusted Net Income for the three months ended September 30, 2026 amounted to $10.7 million, up 8.7% from $9.8 million in the three months ended September 30, 2025. For the nine months ended September 30, 2026, the Group's Adjusted Net Income amounted to $28.6 million, up 12.8% from $25.3 million in nine months ended September 30, 2025.

The Group ended Q3 2025 with 451 employees and on September 30, 2026, this had increased to 484, primarily as a result of the acquisitions of WPI, Tancredi, and TAP. The Group's average employee count during the three months ended September 30, 2026 was 480 (2025: 451).

Cash Flow

PPHC's GAAP Cash Flow statement has certain acquisition-related payments included in the Cash provided by (used in) Operating Activities and in the Cash provided by Financing Activities, as a consequence of certain acquisition payments being made subject to continued employment.

The impact of acquisition-related payments on Cash provided by (used in) Operating Activities was especially pronounced in this year's nine months period. As a consequence, Cash provided by (used in) Operating Activities reduced from $10.0 million to $(16.5) million.

Consequently, in addition to our GAAP statement of cash flows, we use a non-GAAP liquidity measure, Adjusted Free Cash Flow, to evaluate our cash generation. Adjusted Free Cash Flow should be viewed as supplemental to, and not a substitute for, GAAP net cash provided by (used in) operating activities and total changes in cash and cash equivalents.

In general, the generation of Adjusted Free Cash Flow tends to be weighted towards the second half of the year, as a consequence of the payment of annual bonuses in the first half of the year.

The Group recorded Adjusted Free Cash Flow of $14.6 million for the nine months ended September 30, 2026 as compared to $21.1 million in 2025. The decrease of $6.5 million in Adjusted Free Cash Flow is attributable to the Company's increased use of cash for working capital, stemming from higher receivables and the absorption of the working capital balances of our Q3 acquisitions. In 9M 2026, contract and unbilled receivables increased by $11.6 million in conjunction with accounts payable and accrued expenses decreasing by $2.9 million, totaling a $14.5 million change; while in 9M 2025, it was less pronounced at $8.0 million ($8.3 million increase in contract and unbilled receivables and $0.3 million increase in accounts payable and accrued expenses). The result was an increased use of cash for working capital of $6.5 million in 9M 2026 compared to 9M 2025.

Conversion Cash flow from Operations to Adjusted Free Cash Flow and Summary of Cash Uses and Sources

	(Amount in millions, except percentages)			
	Nine months ended September 30,			
	2026	2025	$ Change	% Change
Net cash provided by (used in) operating activities - as reported	**$ (16.5)**	$ 10.0	$ (26.5)	(264.3)%
Prepaid post-combination expense	**27.5**	10.3	17.2	167.1%
Change in other liability	**2.8**	1.0	1.8	181.6%
Change in contingent consideration	**1.4**	0.0	1.4	51,139.4%
Capex	**(0.7)**	(0.2)	(0.5)	(224.8)%
Adjusted Free Cash Flow	**14.6**	21.1	(6.5)	(31.0)%
Cash paid for acquisitions, net of cash acquired	**(9.2)**	(21.0)	11.8	56.0%
Acquisition Payments included in Cash flow from Operations	**(31.8)**	(11.3)	(20.5)	(181.1)%
Acquisition Payments included in Cash flow from Financing	**(0.3)**	(0.7)	0.4	57.9%
Cash Flow related to acquisitions	**(41.3)**	(33.0)	(8.3)	(25.1)%

Proceeds from notes payable	**—**	24.0	(24.0)	(100.0)%
Payment of debt issuance costs	**—**	(0.1)	0.1	100.0%
Loan issued to related parties	**—**	(0.5)	0.5	100.0%
Proceeds received for notes receivable - related parties	**0.4**	—	0.4	—
Principal payment of note payable	**(7.3)**	(6.5)	(0.8)	(12.8)%
Cash Flow related to debt financing	**(6.9)**	16.9	(23.8)	(140.6)%
Dividends paid	**(7.0)**	(7.1)	0.1	1.0%
Payment of deferred equity offering costs	**(4.2)**	(1.5)	(2.7)	(182.0)%
Proceeds from U.S. initial public offering, net of underwriting fees of $3.0 million	**42.9**	—	42.9	—
Cash Flow related to equity financing	**31.7**	(8.6)	40.3	469.0%
Effect of foreign exchange rate changes on cash and cash equivalents	**(0.1)**	0.2	(0.2)	(134.3)%
Net Cash Movement	**$ (2.0)**	$ (3.4)	$ 1.4	41.1%

Cash outflows related to acquisitions increased from $33.0 million in 9M 2025 to $41.3 million in 9M 2026, with the 2026 outflow resulting from a completion payment related to the acquisition of WPI (completed April 1, 2026), Tancredi (completed July 1, 2026), and TAP (completed August 1, 2026) along with the smaller acquisitions of Brendan Shaw Associates (completed January 1, 2026), Cowen Consulting, LLC and Putnam Strategies, LLC (collectively completed May 1, 2026), as well as earnout payments related to the acquisitions of MultiState (completed March 1, 2023) and Trailrunner (completed April 1, 2025), while the cash used in 2025 primarily related to a completion payment relating to the acquisition of TrailRunner and earnout payments related to the acquisition of KP (Completed October 1, 2022). In 2026, the cash inflow relating to equity financing of $31.7 million primarily resulted from the U.S. IPO in January 2026, offset by dividend payments.

Adjusted Free Cash Flow is a non-GAAP liquidity measure. It adjusts GAAP net cash provided by (used in) operating activities for acquisition-related and capital expenditure cash flows as described above. These are cash outflows that occur in connection with our acquisition strategy and ongoing investment needs, and Adjusted Free Cash Flow should not be construed as representing additional cash available for use.

Net debt position

PPHC's debt position on September 30, 2026 of $39.8 million offset by cash of $18.4 million, resulted in a Net Debt position of $21.4 million as compared to a Net Debt position of $38.5 million on September 30, 2025. The decrease in Net Debt related to cash received from our 2026 U.S. IPO, as well as the continued repayment of debt balances.

	(Amounts in millions, except percentages)			
	September 30, 2026	**June 30, 2026**	**December 31, 2025**	**September 30, 2025**
Cash and cash equivalents as of end of period	**$ 18.4**	**$ 36.9**	$ 20.4	$ 11.1
Notes payable, long-term, net	**(30.5)**	**(32.3)**	(37.9)	(41.5)
Notes payable, current portion, net	**(9.3)**	**(9.9)**	(9.1)	(8.2)
Total Debt	**$ (39.8)**	**$ (42.2)**	$ (47.0)	$ (49.7)
Net debt at period-end	**$ (21.4)**	**$ (5.2)**	$ (26.6)	$ (38.5)

Earnout obligations

As part of the typical structure applied for the acquisitions completed post-London IPO, the Group committed to certain contingent earnout payments. These earnout payments are based on a profit-driven formula and if the acquired company realizes profit growth after the date of completion. Payments are typically made in a mix of cash and shares. In turn, each of these components of earnout payments may be subject to further vesting requirements and employment conditions, which keeps the recipients financially committed to the Group.

In relation to these earnout payments, the Group has liabilities recorded of $32.5 million on its balance sheet, spread across the ‘Contingent Consideration’ and ‘Other Liabilities’ line items. This number reflects not only the estimated foreseen nominal payments, but also discount factors and fair value estimates. The liabilities accrued under 'Contingent Consideration' relate to regular M&A payments, while the liabilities accrued under "Other Liabilities" relate to those M&A payments that have 'continued employment' requirements and are therefore subject to 'clawback' provisions.

In nominal terms, over the period 2026 Q4 to 2031, based on expected performance of each of the acquired companies, management anticipates having to make earnout payments of $80.2 million[(1)], of which $43.8 million will be payable in cash and the remainder in shares.

The maximum earnout liability over that same period, which would only be reached if each acquisition meets very aggressive profit growth targets, would be $194.5 million, of which $111.6 million will be payable in cash and the remainder in shares. Generally, in order for an acquisition to reach maximum earnout payments, it would need to grow its profit by 25-30% annually during the entire earnout period.

Revisions to these expectations, relative to those reported in prior periods, are attributable to the execution of actual earnout payments, to the passage of time, as well as to modifications in the financial forecasts of the acquired companies.

Estimated Earnout Liabilities – in Nominal Terms[(1)]

	($ in millions)						
	Q4 2026	2027	2028	2029	2030	2031	**Total**
Expected earnout payments in Cash	**$ 0.6**	**$ 5.0**	**$ 25.2**	**$ 3.5**	**$ 2.9**	**$ 6.7**	**$ 43.8**
Expected earnout payments in PPHC stock	**—**	**2.0**	**24.5**	**2.2**	**2.9**	**4.8**	**36.4**
Expected earnout payments - total	**$ 0.6**	**$ 7.0**	**$ 49.7**	**$ 5.7**	**$ 5.7**	**$ 11.6**	**$ 80.2**
Maximum earnout payments in Cash	$ 0.6	$ 15.7	$ 27.7	$ 19.3	$ 10.0	$ 38.4	$ 111.6
Maximum earnout payments in PPHC stock	—	7.2	26.2	11.8	10.0	27.7	82.9
Maximum earnout payments - total	$ 0.6	$ 22.9	$ 53.9	$ 31.1	$ 20.0	$ 66.1	$ 194.5

(1) Earnout liabilities above reflect the position as of September 30, 2026 and therefore do not include the impact of the post-period acquisition of Reevemark.

Dividend

On September 10, 2026, the Company's Board of Directors declared an Interim Dividend for the financial year ending December 31, 2026 of $0.117 per share of Common Stock, an increase of approximately 2% over the 2025 Interim Dividend of $0.115 per share (as adjusted for the Company's 5-for-1 share consolidation effective October 2, 2025).

The Interim Dividend equated to an aggregate amount of approximately $3.6 million (2025 Interim Dividend: approximately $2.9 million), paid to the holders of record of all of the issued and outstanding shares of the Company's Common Stock as of the close of business on the record date, September 25, 2026. The ex-dividend date for shares of the Company's Common Stock traded on Nasdaq and on AIM was September 25, 2026. This dividend was paid in October 2026.

The Interim Dividend is consistent with the Company's dividend policy of paying out up to 30% of Adjusted Net Income, and with the Group's intention to pay approximately one-third of the expected total dividend for the year as an Interim Dividend. The dividend reflects the Group's balanced approach to capital allocation, returning cash to stockholders while retaining the flexibility to pursue accretive acquisitions. The Company expects to continue to pay dividends on a semiannual basis; the declaration, timing and amount of any future dividends remain subject to the discretion of the Company's Board of Directors.

Information per Share

	Share count in thousands			
	Three months ended September 30,			
	2026	2025	Share count / $ Change	% Change
# weighted avg shares - GAAP - basic and fully diluted	**25,457**	17,403	8,054	46.3%
# weighted avg shares - Legally outstanding - basic	**30,326**	24,999	5,326	21.3%
# weighted avg shares - Legally outstanding - fully diluted	**32,261**	26,886	5,374	20.0%
EPS - GAAP reported (basic and fully diluted)	**$ (0.01)**	$ (0.45)	$ 0.44	97.0%
Adjusted EPS - basic	**$ 0.35**	$ 0.39	$ (0.04)	(10.4)%
Adjusted EPS - fully diluted	**$ 0.33**	$ 0.36	$ (0.03)	(9.4)%

	Share count in thousands			
	Nine months ended September 30,			
	2026	2025	Share count / $ Change	% Change

# of shares period end - GAAP - basic and fully diluted	**25,460**	17,524	7,937	45.3 %
# of shares period end - Legally outstanding - basic	**30,396**	25,135	5,262	20.9 %
# of shares period end - Legally outstanding - fully diluted	**32,325**	26,886	5,439	20.2 %
# weighted avg shares - GAAP - basic and fully diluted	**24,578**	17,165	7,413	43.2 %
# weighted avg shares - Legally outstanding - basic	**29,133**	24,526	4,608	18.8 %
# weighted avg shares - Legally outstanding - fully diluted	**30,942**	26,192	4,750	18.1 %
EPS - GAAP reported (basic and fully diluted)	**$ (0.68)**	$ (1.51)	$ 0.83	55.2 %
Adjusted EPS - basic	**$ 0.98**	$ 1.03	$ (0.05)	(5.1)%
Adjusted EPS - fully diluted	**$ 0.92**	$ 0.97	$ (0.04)	(4.5)%

For the purpose of giving investors a useful view on Earnings Per Share ("EPS"), the Group computed EPS not only on a GAAP Reported Profit basis, but also on an Adjusted Net Income basis. For the latter calculation the Group includes in the denominator the legally outstanding number of shares. This definition not only includes the common shares outstanding, but also (i) unvested portion of the pre-UK IPO Retained Shares, (ii) unvested shares that have been issued in relation to acquisitions following the London IPO, and (iii) unvested Restricted Stock Awards. While those shares are still subject to vesting rules, and therefore not part of the Common Outstanding share count per GAAP definition, they entitle the recipients to dividends and voting rights.

Note that the growth in the weighted average number of shares for the nine months ended September 30, 2026 (18.8% basic, 18.1% fully diluted) was primarily driven by the Group's 2026 U.S. public offering, and to a lesser extent by the annual long-term incentive program ("LTIP") issuance and M&A related issuances.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995

Forward-Looking Statements

This earnings release contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward looking statements involve risks and uncertainties. Forward-looking statements are often identified by words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “potential,” “predict,” “project,” “should,” “target,” “will,” “would,” and similar expressions, or the negative of these terms or other comparable terminology. These statements include, but are not limited to, statements regarding the Company’s future financial performance, business strategy, market opportunities, anticipated financial position, liquidity and capital needs, and other statements that are not historical facts. These statements are based on various assumptions, whether or not identified in this earnings release, and on the current expectations and assumptions of the Company’s management, which are inherently subject to uncertainties, risks and changes in circumstances that are difficult to predict, including as detailed in our filings with the Securities and Exchange Commission (the "SEC"). Moreover, we operate in a very competitive and rapidly changing environment and new risks emerge from time to time. It is not possible for our management to predict all risks, many of which are outside the control of the Company, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those discussed in the forward-looking statements. In light of these risks, uncertainties and assumptions, the future events and trends discussed in this earnings release may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements and we cannot guarantee any future performance, conditions or results. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. Copies of our filings with the SEC can be found on our investor relations website (investors.pphcompany.com) or on the SEC website (www.sec.gov).

Industry Information

Market data and estimates used throughout this earnings release are based on information from independent third parties and other publicly available information in addition to management’s internal estimates. Such data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. No representations or warranties are made by the Company or any of its affiliates as to the accuracy of any such information. Projections, assumptions and estimates of the future performance of the industry in which the Company operates are necessarily subject to a high degree of uncertainty and risk due to a variety of factors. These and other factors could cause results to differ materially from those expressed in management’s estimates and beliefs and in the estimates prepared by independent parties.

Basis of preparation

The financial statements have been prepared in accordance with Generally Accepted Accounting Principles in the United States ("U.S. GAAP" or "GAAP").

When the Company purchases services or goods on behalf of its clients (for example in the case of media purchases), the Group does not recognize the purchased goods as net revenue, but only the net fees earned on the purchases. Therefore, purchases on behalf of clients do not materially impact the top-line or the margins.

Management believes that Adjusted EBITDA and Adjusted Net Income are more useful performance indicators than the reported Net Income. The following elements distinguish our Adjusted Net Income from our Reported Net Income:

(1) Share-based accounting charge: As mentioned in all prior filings and annual reports, shares issued to employee shareholders at the time of the 2021 London IPO are subject to a vesting schedule. In addition, their employment agreements contain certain provisions which enable cash derived from the sale of shares at the time of the 2021 London IPO to be clawed back and forfeited on certain events of termination of employment. These items create a non-cash share-based accounting charge in accordance with guidance under U.S. GAAP, *Accounting Standards Codification, 718- 10-S99-2, "Compensation-Stock Compensation"*. Based on the value of the Company at the time of admission ($197 million) and the pre-admission employee shares sold in 2021, for the three and nine months ended September 30, 2026, the non-cash charges are $7.2 million and $21.9 million (2025: $7.4 million and $22.2 million), respectively. This non-cash share-based charge has no impact on tax, nor share count or Company operations.

(2) Post-combination compensation charge: In the acquisitions that have been completed since the London IPO in 2021, the Group makes payments in cash and shares. In order to protect the interests of the Group, the shares issued as part of these transactions were made subject to vesting schedules. To a similar degree, also the cash paid as part of these transactions can be clawed back and forfeited on certain events of termination of employment.

The addition of these provisions to purchase price paid creates a post-combination compensation charge in accordance with accounting guidance under U.S. GAAP, *Accounting Standards Codification, ASC 805-10-55-25, "Business Combinations - Contingent Payments"*. For the three and nine months ended September 30, 2026 the non-cash charges were $6.7 million and $13.7 million (2025: $4.0 million and $12.7 million), respectively. Again, this is a non-cash charge and has no impact on either tax or Company operations.

(3) LTIP charges. In 2022 the Group issued the first stock-based compensation units under the Public Policy Holding Company, Inc. 2021 Omnibus Incentive Plan. This plan was introduced at the time of the 2021 London IPO and allows the Group to issue up to a certain number of stock-related units (e.g. options, restricted stock). The charges relating to these issuances were $2.8 million and $4.8 million in the three and nine months ended September 30, 2026 (2025: $2.0 million and $4.6 million), respectively, and those were computed using the Black Scholes method.

(4) Amortization of intangibles: The non-cash amortization charge of $1.9 million and $5.0 million for the three and nine months ended September 30, 2026 (2025: $1.6 million and $4.6 million), respectively, relates to the amortization of customer relationships, developed technology, and non-compete agreements per ASC 805.

(5) Bargain purchase: As laid out in point 2, because a significant part of the purchase price of our acquisitions is tied to continued employment, this part has been accounted for as post-combination compensation in the Group's Consolidated Statements of Operations. As a consequence, for certain acquisitions, the remaining book purchase price is lower than the tax purchase price. The reason for the bargain purchase gain is tied directly to the tax purchase price significantly exceeding the book purchase price and is not a reflection of a true bargain purchase of the actual intangible and tangible assets of these acquisitions. The income recorded relating to the bargain purchase was $9.8 million and $10.7 million in the three and nine months ended September 30, 2026 (2025: zero and zero), respectively.

(6) Change in Contingent Consideration: The contingent consideration liability recorded as part of the acquisitions is adjusted at each reporting period for the change in the estimated fair value of that liability. The fair value changes over time based on management assumptions, the passage of time, payments made, and other external inputs, such as discount rates and volatility. The change in the estimated fair value of the contingent consideration is recorded as a non-operating expense of $1.7 million and $8.8 million in the three and nine months ended September 30, 2026 (2025: $2.3 million and $4.9 million), respectively.

(7) M&A expenses: since Q2 2025 reporting, the Group has been excluding M&A expenses from the Adjusted EBITDA. Reflecting our selective M&A strategy, M&A-related costs are highly variable across periods and may not occur in any given period. Expenses typically consist of M&A advisory fees, debt origination costs, and transaction related taxes. The M&A expenses in the three and nine months ended September 30, 2026 amounted to $0.9 million and $2.0 million, respectively, representing an increase relative to the corresponding expenses of $0.1 million and $0.4 million recorded in 2025.

For the calculation of EPS based on GAAP Profit, as a denominator, the Group uses the weighted average number of common stock outstanding during the period. For the calculation of EPS based on Adjusted Profit, as a denominator, the Group uses the weighted average number of Legally Issued shares during the period. This comprises all the common stock outstanding, as well as those shares that were yet unvested but entitled the owner to dividends and voting rights.

Definitions and Uses of Non-GAAP Financial Measures

We use a variety of financial and operating metrics to analyze our performance. These metrics are significant factors in assessing our operating results and profitability. These financial and operating metrics include Adjusted EBITDA, Adjusted EBITDA margin, Adjusted EBITDA Including M&A expense, Adjusted net income, Adjusted EPS basic, Adjusted EPS fully diluted, Organic Revenue Growth, and Adjusted Free Cash Flow which are financial measures not recognized under U.S. GAAP.

These non-GAAP financial measures are used by management to measure our operating performance, but may not be directly comparable to similar measures, such as EBITDA or Adjusted EBITDA, relied on or reported by other companies, including other companies in our industry. We believe excluding items that neither relate to the ordinary course of business nor reflect our underlying business operating performance, such as equity-based compensation, the amortization of acquired intangible assets, acquisition-related post-combination compensation and contingent consideration, gains on bargain purchase price, interest and tax enables meaningful period-to-period comparisons of our operating performance. We also use these non-GAAP financial measures

when publicly providing our business outlook, for internal management purposes, and as a basis for evaluating potential acquisitions and dispositions.

For full description of our Non-GAAP Financial Measures please refer to page 47 of our 2025 Form 10-K.

Certain monetary amounts, percentages and other figures included elsewhere in this earnings release have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables or charts may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

Condensed Consolidated Balance Sheets

(Amounts in thousands, except share and per share data)

	September 30, 2026	**December 31, 2025**
	(Unaudited)	
ASSETS:		
Current assets:		
Cash and cash equivalents	**$ 18,440**	$ 20,436
Contract receivables, net	**32,763**	21,851
Notes receivable - related parties, current portion	**351**	750
Income taxes receivable	**—**	2,068
Prepaid post-combination compensation, current portion	**11,038**	3,585
Prepaid expenses and other current assets	**6,311**	9,598
Amounts due from related parties	—	266
Total current assets	**68,903**	58,554
Property and equipment at cost, less accumulated depreciation	**1,281**	598
Notes receivable - related parties, long term	**900**	900
Operating lease right of use asset	**28,329**	18,829
Goodwill	**59,433**	56,990
Other intangible assets, net of accumulated amortization	**46,250**	37,113
Deferred income tax asset	**34,121**	24,600
Prepaid post-combination compensation, long term	**20,058**	4,692
Other long-term assets	**512**	276
TOTAL ASSETS	**$ 259,787**	**$ 202,552**
LIABILITIES AND EQUITY:		
Current liabilities:		
Accounts payable and accrued expenses	**29,431**	30,819
Income taxes payable	**2,653**	—
Amounts owed to related parties	**473**	—
Deferred revenue	**5,424**	3,310
Operating lease liability, current portion	**5,835**	5,070
Contingent consideration, current portion	**2,346**	3,134
Other liability, current portion	**3,408**	1,441
Notes payable, current portion, net	**9,342**	9,082
Total current liabilities	**58,912**	52,856
Notes payable, long term, net	**30,461**	37,906
Contingent consideration, long term	**16,162**	9,864
Other liability, long term	**10,587**	10,553
Operating lease liability, long term	**25,601**	16,469
Total liabilities	**$ 141,723**	$ 127,648
Shareholders' equity:		
Common stock, $0.001 par value, 1,000,000,000 shares authorized, 30,396,239 and 25,174,492 shares issued and outstanding as of September 30, 2026 and December 31, 2025, respectively	**28**	24
Additional paid-in capital	**306,272**	237,075
Accumulated deficit	**(188,975)**	(163,381)

Accumulated other comprehensive income	**739**	1,186
Total shareholders' equity	**118,064**	74,904
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	**$ 259,787**	**$ 202,552**

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)
(Unaudited)
(Amounts in thousands, except share and per share data)

	Three Months ended September 30,		Nine months ended September 30,	
	2026	2025	**2026**	2025
Revenue	**$ 55,207**	$ 48,787	**$ 157,473**	$ 136,686
Operating expenses:				
Salaries and other personnel costs	**47,041**	41,940	**125,028**	114,605
Office and other direct costs	**2,244**	1,918	**6,010**	5,204
Cost of services	**49,285**	43,858	**131,038**	119,809
Salaries, general and administrative	**9,855**	6,882	**31,218**	23,908
Mergers and acquisitions expense	**925**	130	**1,979**	406
Depreciation and amortization expense	**1,790**	1,551	**4,761**	4,319
Change in fair value of contingent consideration	**1,650**	2,270	**8,845**	4,946
Total operating expenses	**63,505**	54,691	**177,841**	153,388
Loss from operations	**(8,298)**	(5,904)	**(20,368)**	(16,702)
Gain on bargain purchase	**9,798**	—	**10,696**	—
Interest income	**13**	27	**279**	89
Interest expense	**(698)**	(981)	**(2,225)**	(2,481)
Other income (expense), net	**(117)**	(7)	**178**	(30)
Net income (loss) before income taxes	**698**	(6,866)	**(11,440)**	(19,124)
Income tax expense	**(462)**	(574)	**(3,555)**	(4,662)
Net income (loss)	**236**	**(7,440)**	**(14,995)**	**(23,786)**
Less unvested common stock dividends under the two - class method	**(578)**	(410)	**(1,660)**	(2,161)
Net loss attributable to common shareholders	**$ (342)**	$ (7,850)	**$ (16,655)**	$ (25,947)
Net loss per share attributable to common shareholders, basic and diluted	**$ (0.01)**	$ (0.45)	**$ (0.68)**	$ (1.51)
Weighted average basic and diluted shares outstanding	**25,457,276**	17,403,040	**24,577,763**	17,165,104
Net income (loss)	**$ 236**	$ (7,440)	**$ (14,995)**	$ (23,786)
Foreign currency translation gain (loss)	**(95)**	(524)	**(448)**	1,717
Total comprehensive income (loss)	**$ 141**	**$ (7,965)**	**$ (15,443)**	**$ (22,069)**

Condensed Consolidated Statements of Shareholders' Equity
(Unaudited)
(Amounts in thousands, except share and per share data)

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	**Amount**				
Balance as of December 31, 2025	**25,174,492**	**$ 24**	**$ 237,075**	**$ (163,381)**	**$ 1,186**	**$ 74,904**
Long term incentive program charges	—	—	1,530	—	—	1,530

Issuance of unvested legally outstanding shares	16,579	—	—	—	—	—
2026 U.S. IPO Issuance, net of underwriting discounts and offering expenses	3,742,500	4	35,945	—	—	35,949
Post-combination compensation charge-shares	—	—	1,042	—	—	1,042
Forfeiture, Retained Pre-UK IPO shares	(4,794)	—	—	—	—	—
Share-Based Accounting Charge	—	—	7,282	—	—	7,282
Foreign currency translation loss	—	—	—	—	(323)	(323)
Net loss	—	—	—	(11,497)	—	(11,497)
Balance as of March 31, 2026	**28,928,777**	**$ 28**	**$ 282,874**	**$ (174,878)**	**$ 863**	**$ 108,887**
Long term incentive program charges	—	—	2,018	—	—	2,018
Offering cost reclassification	—	—	(148)	—	—	(148)
Related to acquisitions						
Issuance of common stock for settlement of other liability	—	—	1,211	—	—	1,211
Issuance of common stock for settlement of contingent consideration	—	—	1,727	—	—	1,727
Issuance of unvested legally outstanding shares	713,380	—	—	—	—	—
Vesting of restricted stock units	254,017	—	—	—	—	—
Forfeiture of unvested restricted stock awards	(885)	—	—	—	—	—
Post-combination compensation charge-shares	—	—	690	—	—	690
Dividends	—	—	—	(7,041)	—	(7,041)
Share-Based Accounting Charge	—	—	7,362	—	—	7,362
Foreign currency translation loss	—	—	—	—	(29)	(29)
Net loss	—	—	—	(3,735)	—	(3,735)
Balance as of June 30, 2026	**29,895,289**	**$ 28**	**$ 295,734**	**$ (185,654)**	**$ 834**	**$ 110,942**
Long term incentive program charges	—	—	2,264	—	—	2,264
Issuance of vested shares	181,822	—	—	—	—	—
Issuance of unvested legally outstanding shares	349,437	—	—	—	—	—
Dividends declared	—	—	—	(3,557)	—	(3,557)
Vesting of restricted stock units	—	—	—	—	—	—
Forfeitures	(30,309)	—	—	—	—	—
Post-combination compensation charge-shares	—	—	1,033	—	—	1,033
Share-based accounting charge	—	—	7,241	—	—	7,241
Foreign currency translation loss	—	—	—	—	(95)	(95)
Net income	—	—	—	236	—	236
Balance as of September 30, 2026	**30,396,239**	**$ 28**	**$ 306,272**	**$ (188,975)**	**$ 739**	**$ 118,064**

Condensed Consolidated Statements of Shareholders' Equity
(Unaudited)
(Amounts in thousands, except share and per share data)

	Common Stock		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount				
Balance as of December 31, 2024	**24,017,599**	**$ 23**	**$ 197,489**	**$ (115,721)**	**$ (536)**	**$ 81,255**
Long term incentive program charges	—	—	1,179	—	—	1,179
Vesting of stock issued from acquisitions	—	—	1	(1)	—	—

Repayment of note receivable by related party	(63,356)	—	(532)	—	—	(532)
Post-combination compensation charge-shares	—	—	605	—	—	605
Share-Based Accounting Charge	—	—	7,444	—	—	7,444
Foreign currency translation gain	—	—	—	—	721	721
Net loss	—	—	—	(10,614)	—	(10,614)
Balance as of March 31, 2025	**23,954,243**	**$ 23**	**$ 206,186**	**$ (126,336)**	**$ 185**	**$ 80,058**
Long term incentive program charges	—	—	1,148	—	—	1,148
Issuance of unvested legally outstanding shares	719,547	—	—	—	—	—
Forfeiture of unvested restricted stock	(2,630)	—	—	—	—	—
Dividends	—	—	—	(5,765)	—	(5,765)
Vesting of restricted stock awards	—	—	1	(1)	—	—
Vesting of restricted stock units	100,333	—	1	(1)	—	—
Issuance of common stock for acquisition	134,915	—	1,190	—	—	1,190
Post-combination compensation charge-shares	—	—	893	—	—	893
Issuance of common stock for settlement of other liability	—	—	342	—	—	342
Share-based accounting charge	—	—	7,394	—	—	7,394
Foreign currency translation gain	—	—	—	—	1,520	1,520
Net loss	—	—	—	(5,730)	—	(5,730)
Balance as of June 30, 2025	**24,906,408**	**$ 23**	**$ 217,155**	**$ (137,833)**	**$ 1,705**	**$ 81,050**
Long term incentive program charges	—	—	1,626	—	—	1,626
Dividends	—	—	—	(1,347)	—	(1,347)
Vesting of restricted stock units	185,471	—	—	—	—	—
Issuance of common stock for acquisition	42,829	—	94	—	—	94
Post-combination compensation charge-shares	—	—	662	—	—	662
Share-based accounting charge	—	—	7,394	—	—	7,394
Foreign currency translation loss	—	—	—	—	(524)	(524)
Net loss	—	—	—	(7,440)	—	(7,440)
Balance as of September 30, 2025	**25,134,708**	**$ 23**	**$ 226,931**	**$ (146,620)**	**$ 1,181**	**$ 81,515**

Condensed Consolidated Statements of Cash Flows
(Unaudited)
(Amounts in thousands, except share and per share data)

	Nine months ended September 30,	
	2026	2025
Cash Flows from Operating Activities:		
Net loss	**$ (14,995)**	$ (23,786)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	**153**	146
Amortization expense - intangibles	**5,030**	4,486
Amortization of right of use assets	**4,205**	3,397
Amortization of prepaid post-combination compensation	**4,959**	6,474
Accretion of other liability	**6,017**	4,069
Amortization of debt discount	**94**	164
Provision for deferred income taxes	**(5,757)**	(1,609)
Share-based accounting charge	**21,885**	22,232
Stock-based compensation	**4,791**	4,623

Post-combination compensation charge-shares	**2,765**	2,160
Change in fair value of contingent consideration	**8,845**	4,950
Gain on bargain purchase	**(10,696)**	—
Expected credit losses	**1,728**	2,349
Decrease (increase) in:		
Contract and unbilled receivables	**(11,576)**	(8,321)
Prepaid post-combination expense	**(27,526)**	(10,306)
Prepaid expenses and other assets	**(2,756)**	(1,097)
Transactions with members and related parties	**806**	461
Increase (decrease) in:		
Accounts payable and accrued expenses	**(2,902)**	342
Income taxes payable and receivable	**3,831**	2,326
Deferred revenue	**2,116**	1,765
Contingent consideration	**(1,447)**	(3)
Operating lease liability	**(3,245)**	(3,797)
Other liabilities	**(2,804)**	(996)
Net Cash (Used in) Provided by Operating Activities	**(16,479)**	10,030
Cash Flows from Investing Activities:		
Purchases of property and equipment	**(720)**	(222)
Proceeds issued for notes receivable - related parties	**—**	(500)
Proceeds received for notes receivable - related parties	**400**	—
Cash paid for acquisitions, net of cash acquired	**(9,226)**	(20,991)
Net Cash Used in Investing Activities	**(9,546)**	(21,713)
Cash Flows from Financing Activities:		
Proceeds from initial public offering, net of underwriting fees of $3.0 million	**42,866**	—
Proceeds from notes payable	**—**	24,000
Payment of debt issuance costs	**—**	(115)
Payment of deferred equity offering costs	**(4,151)**	(1,472)
Principal payment of note payable	**(7,280)**	(6,455)
Payment of contingent considerations	**(306)**	(726)
Dividends paid	**(7,041)**	(7,112)
Net Cash Provided by Financing Activities	**24,088**	8,120
Effect of foreign exchange rate changes on cash and cash equivalents	**(59)**	172
Net Change in Cash and Cash Equivalents	**(1,996)**	(3,391)
Cash and Cash Equivalents as of Beginning of Period	**20,436**	14,536
Cash and Cash Equivalents at the End of Period	**$ 18,440**	$ 11,145

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(Amounts in thousands)

	Nine months ended September 30,	
	2026	**2025**
Supplemental disclosure of cash flow information:		
Cash paid for interest	**$ 2,131**	$ 2,304
Cash paid for income taxes	**$ 5,481**	$ 8,060
Common stock received for repayment of note receivable with Alpine Group	**$ —**	$ 532
Right of use assets obtained with lease liabilities	**$ 11,270**	$ 265
Right of use assets obtained with business combinations	**$ 2,447**	$ 1,806
Contingent consideration issued for acquisitions	**$ —**	$ 2,871
Common stock issued for acquisitions	**$ —**	$ 1,281
Stock issued for settlement of other liability	**$ 1,211**	$ 342
Accrued deferred equity offering costs	**$ —**	$ 298
Consideration owed to Tancredi Sellers	**$ 498**	**$ —**
Stock issued for settlement of contingent consideration	**$ 1,727**	**$ —**
Dividends declared	**$ 3,557**	**$ —**

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